FURNITURE SALES CONTRACT

Contract No.: ZJFH-2024-EU001

Date: May 25, 2024

Place: Ningbo, China

Buyer:

EURO FURNITURE IMPORT GmbH

Address: Industriestraße 18, 68169 Mannheim, Germany

Contact: Mr. Hans Müller

Tel: +49 621 1234567

Email: procurement@eurofurniture.de

Seller:

ZHEJIANG FINE HOME CO., LTD

Address: No. 888 Furniture Avenue, Ningbo, China

Contact: Ms. Linda Wang

Tel: +86 574 8765 4321

Email: sales@finehome.cn

Article 1: Product Specifications

1.1 Details as per Attachment 1 (含SKU编码、板材甲醛释放量≤0.05mg/m³等12项技术参数)

1.2 Compliance Requirements:

CE Marking (EN 16122:2013 & EN 1730:2012)

REACH SVHC List <0.1%

FSC Certified Wood Materials

Full EPD（环境产品声明）Submission

Article 2: Price & Payment

2.1 Total Amount: €386,500.00 (Say: EURO THREE HUNDRED EIGHTY-SIX THOUSAND FIVE HUNDRED ONLY)

2.2 Terms: DDP Mannheim (INCOTERMS 2020)

2.3 Payment Schedule:

30% T/T Advance within 3 banking days after signing

60% by Irrevocable L/C at sight (需提交SGS检验证书)

10% Quality Retention released 12 months after delivery

Article 3: Delivery & Logistics

3.1 Delivery Deadline: September 10, 2024 (延迟超过5个工作日买方有权取消合同)

3.2 Special Packaging:

每件产品独立PE真空包装

外箱需印刷FSC标识及欧盟废弃物分类代码

熏蒸处理符合ISPM15标准

Article 4: Quality Control

4.1 4-Stage Inspection:

① 原材料入库检验 ② 半成品结构测试 ③ 成品预装检查 ④ 第三方全检

4.2 接受标准：AQL Level II (Major缺陷0收1退)

4.3 缺陷处理：

首次不合格：卖方承担100%复检费

二次不合格：扣留合同金额3%作为质量罚金

Article 5: Liability & Penalties

5.1 环保违约条款：

若检测出REACH受限物质，除全额退款外，另赔偿买方名誉损失费€50,000

5.2 知识产权：

若因产品设计导致欧盟海关扣押，卖方须在14个工作日内提供替代方案

Article 6: Governing Law

6.1 适用法律：United Nations Convention on Contracts for the International Sale of Goods (CISG)

6.2 争议解决：

所有争议提交ICC International Court of Arbitration (Paris)，使用英语作为仲裁语言

Signatures:

[Buyer's Stamp & Authorized Signature]

Hans Müller, Purchasing Director

Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

[Seller's Stamp & Authorized Signature]

Linda Wang, Export Manager

Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Annex List:

Annex 1: 83页技术规格书（含公差±0.5mm等217项参数）

Annex 2: SGS检验流程细则

Annex 3: 欧盟EPD文件模板

Annex 4: 德国包装法（VerpackG）合规声明